

Westcon Group Offers BENELUX Resellers Powerful Next-Generation Enterprise Security from Palo Alto Networks

Security Solutions Practice Builds On Best-Of-Breed Security Portfolio with Enterprise Security Platform

Vilvoorde, Belgium, October 28, – Westcon Group, Inc. – a value-added distributor of category-leading unified communications, network infrastructure, data center and security solutions with a global network of specialty resellers –, today announced that the company is now distributing the entire line of security solutions from Palo Alto Networks®, the leader in enterprise security, in EMEA.

Palo Alto Networks and Westcon Group recently expanded a global distribution agreement that will soon see the companies do business together in more than 40 countries across the globe. The partnership with Palo Alto Networks offers channel partners a market-leading enterprise security platform; supported by Westcon’s deep security market expertise and channel support programs.

“Today's enterprise businesses face a new generation of challenges and must be able to run web-based applications across the network confidently and securely. Cyber security is also of critical importance to IT professionals as they consider cloud and virtualization,” said Willem J.H. de Haan, Westcon’s Senior Vice President Security Solutions EMEA. “The addition of Palo Alto Networks solutions addresses the needs within our channel and this strategic partnership extends the breadth and strength of our security portfolio – providing a single source for our customers' security needs.”

"Palo Alto Networks and Westcon Group are committed to enabling channel partners in markets hungry for a true next-generation enterprise security platform," said Luc Vervoort, Director, EMEA Channels at Palo Alto Networks. "Together we see immense opportunity in the BENELUX and are pleased to continue this expansion of our global distribution agreement."

For the most up-to-date discussions and videos on Westcon, please view our social media channels. For more information on Westcon, please “Like” our Facebook page or track our LinkedIn page.

About Westcon Group

Westcon Group, Inc. is a value added distributor of category-leading unified communications, network infrastructure, data center, and security solutions with a global network of specialty resellers. Westcon’s teams create unique programs and provide exceptional support to accelerate the business of its global partners. Strong relationships at every level of the Westcon Group organization enable partners to receive support tailored to their needs. From global logistics and flexible customized financing solutions to pre-sales, technical and engineering assistance, the company works with partners to respond with agility and speed to changing market conditions so they can achieve the fastest time to revenue. Westcon Group’s portfolio of market-leading vendors includes: Cisco, Avaya, Brocade, Polycom, Check Point, and Blue Coat. For more information, please visit www.westcongroup.com.

Marketing Manager:

David Devalckeneer

Westcon

+32 479998586

david.devalckeneer@westcon.com

Media Contact:

Craig Librett

Westcon Group

+1 914 357-1747

craig.librett@westcon.com